

Clear impact on patient care

Brian Williams, MD, says Vatica is one of several coding and documentation programs they use from seven different health plans, but Vatica tops the list.

"For our practice, the first 'toe in the water' toward transitioning to value-based care was our contract with Vatica. We made a concerted effort to ensure that some of the savings from this work is shared with physicians.

"Using Vatica has helped our providers do a better job of assessing risk, understanding where the higher risk population is and directing services toward that population. For example, we're lowering readmission rates because we have the resources to do that."

For Dr. Williams, the overarching goal is keeping people healthy. Vatica's capability to "find things that need attention" and impact patient care is most important.

When he first started practicing, a colleague always reminded him to "do a chart flip. Flip through the chart and find those things that need attention."

Now Vatica's Clinical Consultants help do the chart flip for him.

"I see notes in the Pre-Encounter Provider Notification from Vatica, and I think wow, I'm glad that's back on my radar!" Dr. Williams notes.

"Plus, the additional health plan program revenue* we earn helps us keep the doors open and pay employees," Dr. Williams adds. "Vatica is the only risk adjustment approach I've seen that accomplishes that."

Quick facts

- Not-for-profit multi-specialty group
- 130+ community practices in Connecticut, Rhode Island and New York
- 104 clinicians in 28 sites using Vatica



Brian Williams, MD

Medical director of optimization

YaleNewHavenHealth
Northeast Medical Group

Better patient care

Dr. Williams cited the case of a patient who had aortic atherosclerosis noted on a CT of the abdomen. He was not aware of the test or the diagnosis, which was flagged prior to the patient's visit on Vatica's Pre-Encounter Provider Notification. The diagnosis has been added to the problem list and is under active management.

*Due to more accurate and complete coding and documentation, as well as additional program revenue